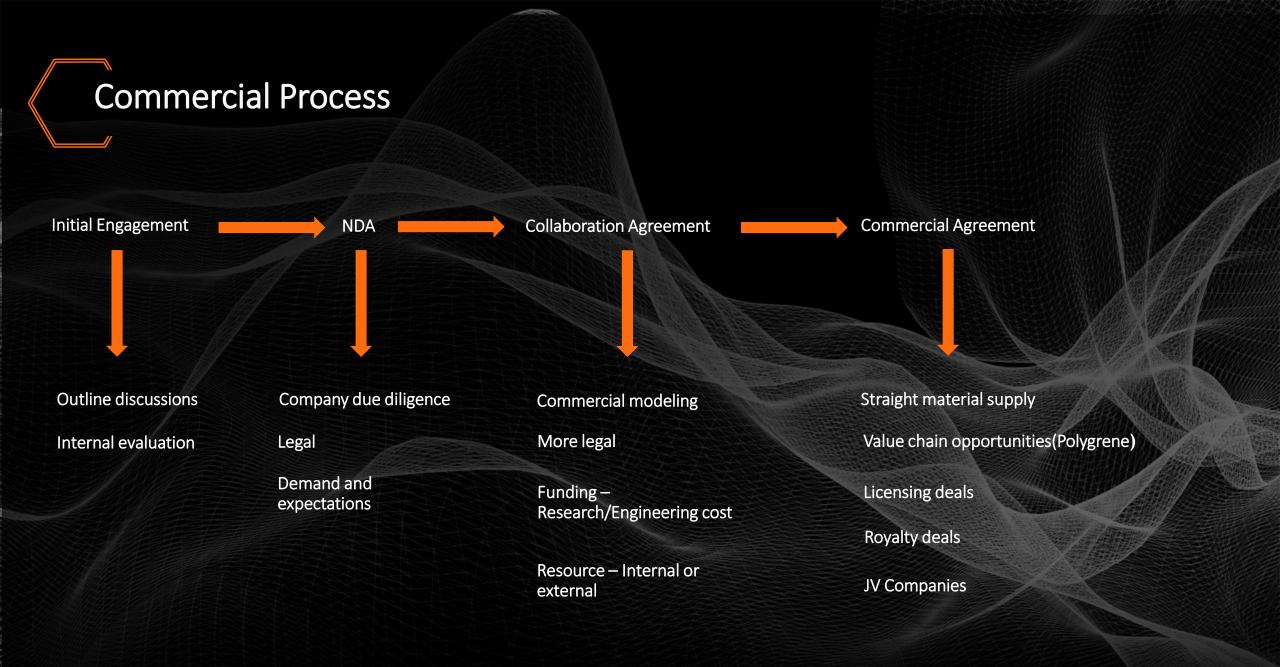


Tomorrow's materials available TODAY

Market Engagement

David Kerr – Head of Commercial



## **Current Engagement Status**

- 67 live engagements.(excluding China/Korea).
- 20 engagements under formal collaboration agreements.
- 47 under NDA agreements.
- 27 engagements are global operators within their sectors.
- Not all NDA's result in collaboration agreements, many go directly to testing of materials.
- Most companies prefer to remain anonymous to protect potential competitive advantage or IP generation.
- All engagements at various stages of development.
- Some engagements involve multiple partners.
- Legal agreements can be complex, even NDA's.
- The bigger the company, the slower the process.
- No engagement to date has failed due to product performance.

## Main Market Sectors & Applications

Household FMCG – Films, Barriers, Bottles, Flexible Packaging, Smart Packaging, Cans

**Electronics-** *Printed Circuits, Protective Films, Office Equipment* 

**Medical** – Digital Dressings, Sensors, Surgical equipment

**Chemical-** *Polymer Blends* 

**Sports/Lifestyle Equipment-***Football, Cycling, Wetsuits, Protective Eyewear, Luggage, Audio* 

**Textiles-** *Sportswear, Industrial, Shoes, Lingerie, Fashion, Smart textiles* 

Automotive- Engine parts, Tyres, Interior plastics, fabrics & leathers, batteries, coatings

Lighting- Component parts

Football Boots, Training Shoes

Footwear –

Outdoor/Trail Shoes,

**Oil and Gas** – Component parts, protective coatings, drilling equipment, Sub-Sea Insulation

Defence - Confidential

**Aerospace-** Interior plastics, Engine Parts & Sensors Specialist Engineering & Construction – *Polymer Structures, Composite Parts. Smart Buildings, Concrete, Protective coatings* 

**Energy-** *Supercaps, Batteries, Charging, Turbines* 

Mobile Communications-Electronics, Accessories

Securities – Bank Notes, Passports

## Latest Updates

Updates since Interim report issued on 6/1/18.

Global Chemical Major - Testing agreed for film application with Inks. Testing to be done at WMG.

AECOM - Further SOW confirmed.