## Versarien

**Investor Presentation Day** 



# Agenda

- Introduction and Update Neill Ricketts
- Technical Update Andrew Deakin
- Far East Update Chris Leigh
- Fireside Chat Dom Parsons and Kristen Bromley
- Questions and Answers
- Conclusions



# Introduction and Update

## Objectives

- Scale Up
- Collaborations
- Expansion
- De-risk proposition



#### Market

- Competitive landscape
- Market Opportunities
- Strategic Partners
- Significant Updates



#### Collaborations

- |A|
- CPI
- Consumer goods company
- Chemical company
- Global apparel company
- Medical Technology
- Team Sky
- Aviation collaboration



# Technical Update

### Scale Up

- 1g/day to 1kg/shift capacity since purchase of 2-DTech
- Represents about a 1000 fold increase
- Latest machine is on-site
- Sister machines have already been tested at the factory
- Bigger machines are available
- Next steps will be optimisation of process, recycling materials and automation to minimise production cost



#### Innovate-UK

- A number of I-UK funded projects are in progress
- Plastics, elastomers, resins and 3D printing
- Ink scale-up is run through an I-UK project targeting 40 x production capacity from a single machine
- Focus for all new I-UK projects to maximise value
- Potential projects include CFRP for space applications and sports equipment, battery and supercapacitor applications, printed electronics. Inks and powders.



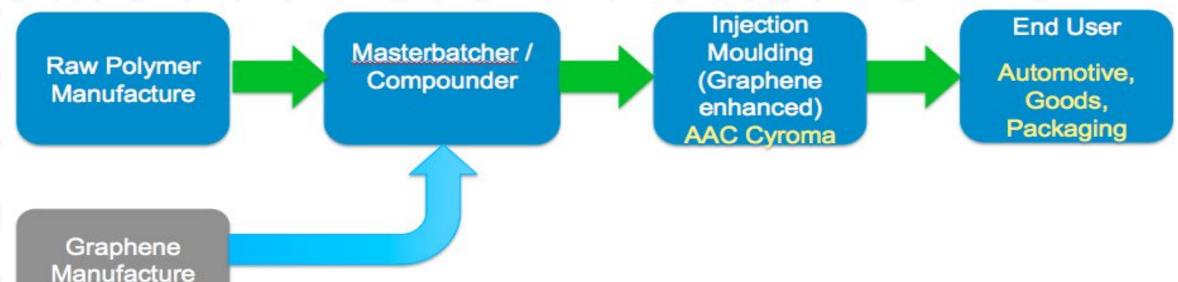
#### Research Institutions

- Actively building stronger links with Research Institutions and Catapult Centres
- Use existing knowledge to commercialise quickly
- Also provides links to companies conducting research with advanced materials

 Supply agreement signed recently with Manchester University (NGI and GEIC) to enable any of their projects to have exposure to Versarien's graphene

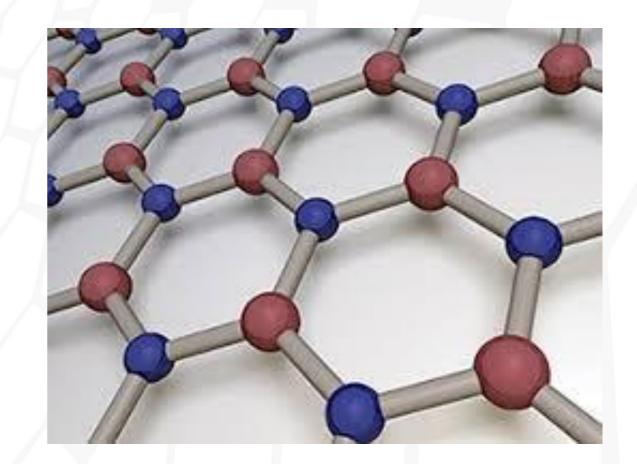
### Polymers

- In view of interest in consumer goods and packaging from multinationals, we are investing more in polymers
- Deal signed with Warwick Manufacturing Group to employ a Research Assistant in their polymers group
- Provides access to "state-of-the-art" equipment to make graphene enhanced polymers
- Long term plan to produce large quantities of graphene enhanced polymer products - requires a supply chain.



#### Hexotene

- New product Hexotene launched today
- Hexagonal Boron Nitride
- Thermally very conductive
- Electrical insulator
- Same process as Nanene
- Numerous applications



- Lots of interest in Korea for conductive pastes for electronics goods
- Ideal for cooling applications



# Far East Update

## Versarien China JV

#### Letter of Intent

- Versarien Graphene HK Ltd tech provider/operations
- Jinan Innovation Zone infrastructure provider
- Jinan Qing Na Material Technology Company marketing/operations/r&d
- Jinan Hi-Tech Technology Fund(s) (funder)
- Purpose to create Jinan Graphene Valley



## Why Us?

 "Science and technology is a powerful measure; the country depends on it to be strong" - Xi Jinping

 Our links to Manchester and Cambridge are a driving force for collaboration.



#### Due Process

 Political support means more than in the UK. The signing of the LOI is a highly unusual event

We are currently following a strict process

 Currently valuing our technology to assist in the JV equity structure. There is a political will to complete the deal.



#### JV Structure

 The split of equity is under discussion following my recent visit and ongoing conversations

 Indications are that debt funding for expansion will be available



### Property

We have a choice of newly built factories

 Terms to include a rental holiday from Jinan Innovation Zone

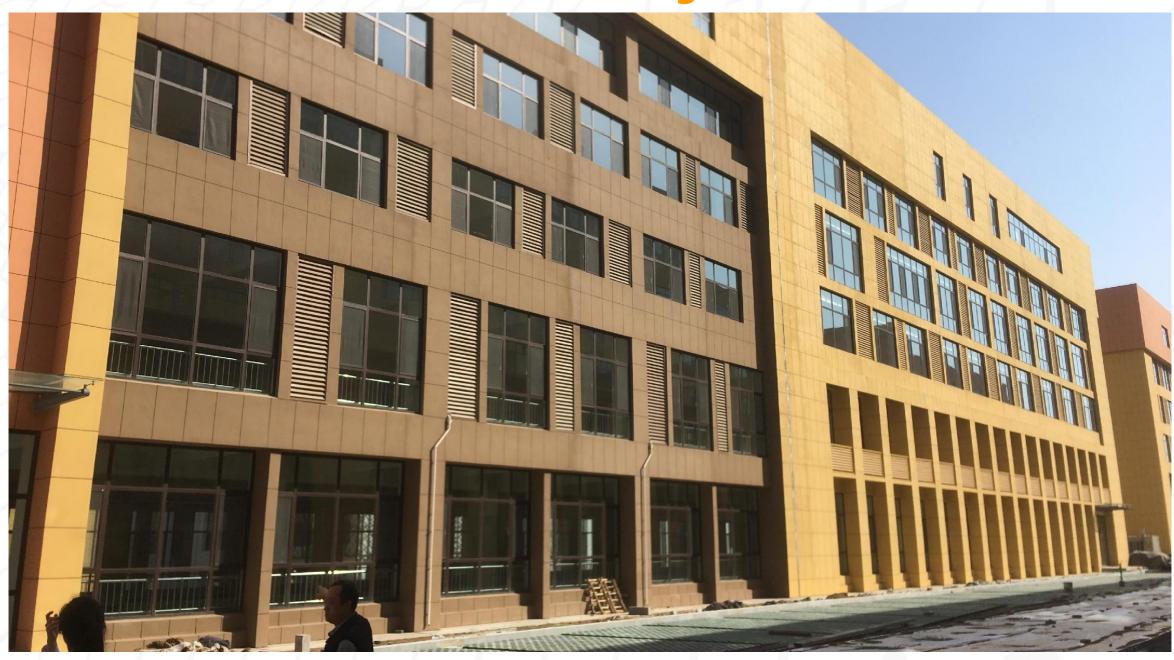
Typical factory rental is £2 per square foot.



# Factory 1



## Factory 2





### Versarien China JV

# Medal Winners

# Questions and Answers

# Summary